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Mastering Sociology Mastering the Dynamics of Innovation **Studyguide for Mastering Sociology by James M. Henslin, ISBN** *How to master the English Bible* **Mastering Sociology** Mastering the Niger **Mastering Meetings** Mastering Method **Selling** **Mastering the Scriptures** **The Best Method of Mastering the English Bible** *Mastering Primary Languages* **Masteringgeography with Pearson Etext -- Standalone Access Card -- For Contemporary Human Geography** **Audio Mastering - Essential Practices** **Mastering Our Language** **Mastering Splunk** **Mastering the Virgin - Box Set Five Audio** **Mastering Mastering the Challenges of Leading Change** **Mastering Subject Specialties: Practical Advice from the Field** **Mastering Python for Finance** **Salt, Fat, Acid, Heat** **New Mylab Sociology with Pearson Etext -- Standalone Access Card -- For Mastering Sociology** **Master Planning and Scheduling** *Mastering the Art of Preparing Witnesses* **Mastering Simulink** *Mastering Communication with Seriously Ill Patients* **Master Scheduling** **Mastering Salesforce DevOps** *The Power of Product Platforms* **Mastering Alternative Dispute Resolution** **Atomic Habits** **Mastering Alliance Strategy** **Contemporary Human Geography** *The Adult Years* **Mastering the Art of Southern Cooking** *The Cultural Landscape* **Mastering Audio** Successful Management in the Digital Age **Harvard Business Essentials** Mastering Real Estate Titles and Title Insurance in Indiana

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The Best Method of Mastering the English Bible contains a practical application of all that the author, Rev. James M. Gray, has said and taught. The interdenominational Bible classes which he has carried on, and to which his work directly and indirectly has given rise, are the largest and in other respects the most remarkable. The work of James M. Gray revolutionized the method of teaching in some Sunday schools; it has put life into dead prayer-meetings; in not a few instances it has materially helped to solve the problem of the second service on the Lord's day; it has been a boon to many pastors in the labors of study and pulpit, whose gratitude is outspoken; it has contributed to the efficiency of foreign missionary workers, whose testimony has come from the uttermost parts of the earth; and it has reacted beneficially on the instruction given in the English Bible in some of our home academies, smaller colleges and seminaries. The secret of these results is given in this book. Conquer the most daunting change initiative with the right people, tools, and strategies. James Dallas' **Mastering the Challenges of Leading Change** is an informative, insightful guide to effectively leading the transition through change. While most change management books present case studies about what happened at other companies, this book is based on the author's own experiences managing over 10 transformational and turnaround initiatives, 15 acquisition integrations, and 5 operations/quality shared services centers of excellence. By relating personal lessons learned, how they were subsequently applied, and how you can benefit from them, this book provides a unique first-hand perspective on successful agents of change. You'll learn the qualities and skills required to usher in the new paradigm, and how to break a large initiative into manageable chunks that are more likely to proceed as planned. By crafting your strategy based on proven methods, you're far and away more likely to meet or even exceed your change objectives. The majority of change initiatives fail because people mistakenly think that a change agent is the same as a project leader. They're

not. This book shows you why, and how get the tools, strategies, and people you need at the helm of your initiative to come out the other side much stronger as an organization. Learn the critical skills required for effective change management Assess the difficulty and politics of a change initiative Choose the right people to help implement the change See past obstacles and lead effectively in a crisis Change is occurring within and across all industries, countries, and organizations. They begin with the best of intentions, but most fail to meet their objectives. Don't let your organization be one of the failures. Mastering the Challenges of Leading Change shows you how to plan, lead, and manage a successful transition. If you are an undergraduate or graduate student, a beginner to algorithmic development and research, or a software developer in the financial industry who is interested in using Python for quantitative methods in finance, this is the book for you. It would be helpful to have a bit of familiarity with basic Python usage, but no prior experience is required. Successful business alliances today are critical to the competitive advantage of many companies. Mastering Alliance Strategy presents state-of-the-art thinking and practices for using partnerships effectively. This essential resource will help you understand and use alliances better, whether you are a new or seasoned alliance professional, a business-development specialist, a line manager, or a top executive. The authors argue that the secrets to success lie not solely in the intricacies of a deal but also in the strategy and organization behind the deal. They draw ideas and tools from years of research and reporting on four elements that are key to an effective alliance strategy: * Designing the alliance and crafting the agreement * Managing the alliance after it is launched * Leveraging a constellation of alliances * Building an internal alliance capability This practical guide brings DevOps principles to Salesforce development. It fits together two major movements within the IT world: the movement to Software/Platform as a Service (SaaS/PaaS), and the DevOps movement. While SaaS and PaaS allow companies to invest in their core competencies rather than maintain their own infrastructure, the goal of DevOps is to optimize the process of delivering software innovation and value. The release of Salesforce DX in late 2017 unlocks the possibility of a true DevOps workflow on Salesforce. But DevOps is new to the Salesforce world and there is not a widespread understanding of its goals and methods, and so adoption of Salesforce DX is still in the early stages. Mastering Salesforce DevOps explains how to build a powerful and comprehensive DevOps workflow for Salesforce—allowing you to finally deploy the world's most innovative platform using the world's most effective and efficient techniques. It addresses the need for a comprehensive guide to DevOps for Salesforce, allowing teams to bring proven practices from the IT world to resolve the hardest problems facing Salesforce developers today. What You Will Learn Improve company performance and software delivery performance using Salesforce DX Translate DevOps concepts into the unique language and practices of Salesforce Understand why and how you can implement Salesforce DX to achieve greater productivity and innovation Enable continuous delivery on Salesforce Build packages and architect code so it can be deployed easily Allow admins to participate in what has traditionally been a developer workflow Know the techniques for reducing the stress and risk of deployment Apply the full range of automated tests that can be used on Salesforce Who This Book Is for Salesforce developers, release managers, and those managing Salesforce development teams who need a guide to DevOps, and DevOps specialists who need to apply familiar concepts to Salesforce Selling as art is the underlying theme of a new book from one of America's most prolific sales professionals, James M. Rankin. Grounded in the artistic principles of Method Acting, Rankin's, The Magic of Method Selling teases out the evolutionary concepts applicable to selling and presents them in a lively, informative, and usable fashion. The author's enthusiasm and desire to motivate sales professionals energizes every page with a fast-paced presentation that keeps reader eagerly turning the pages. Rankin's unique approach is drawn from the life-long work of

Russian acting teacher and director, Constantin Stanislavski whose famous Method Acting techniques endure through the nearly 80 years since his death. The author's model for sales success reflects Stanislavski's deep belief in the importance of liberating the innate creative processes of human being, allowing them to fully develop the realism necessary for successful performance. The Magic of Method Selling posits each sales presentation as a performance that must be fresh and new every time the salesperson is "on stage". The notion that a system I used on "acting" techniques is a reliable basis for successful sales performance is a novel proposition. Reader of The Magic of Method Selling may be pleasantly surprised as they follow Rankin through an easy-to-follow demonstration of the correlations between Method Acting and Method Selling from the initial preparations through the final presentation. Profoundly embracing the power of mental attitude, Rankin wraps attitudes around realistic action for salespeople to incorporate into their sales development repertoire. He overtly takes a "whole person" approach to developing a successful sales persona, emphasizing the interrelatedness between mental and physical activities that leads to a closed sale. Now a Netflix series New York Times Bestseller and Winner of the 2018 James Beard Award for Best General Cookbook and multiple IACP Cookbook Awards Named one of the Best Books of 2017 by: NPR, BuzzFeed, The Atlantic, The Washington Post, Chicago Tribune, Rachel Ray Every Day, San Francisco Chronicle, Vice Munchies, Elle.com, Glamour, Eater, Newsday, Minneapolis Star Tribune, The Seattle Times, Tampa Bay Times, Tasting Table, Modern Farmer, Publishers Weekly, and more. A visionary new master class in cooking that distills decades of professional experience into just four simple elements, from the woman declared "America's next great cooking teacher" by Alice Waters. In the tradition of The Joy of Cooking and How to Cook Everything comes Salt, Fat, Acid, Heat, an ambitious new approach to cooking by a major new culinary voice. Chef and writer Samin Nosrat has taught everyone from professional chefs to middle school kids to author Michael Pollan to cook using her revolutionary, yet simple, philosophy. Master the use of just four elements--Salt, which enhances flavor; Fat, which delivers flavor and generates texture; Acid, which balances flavor; and Heat, which ultimately determines the texture of food--and anything you cook will be delicious. By explaining the hows and whys of good cooking, Salt, Fat, Acid, Heat will teach and inspire a new generation of cooks how to confidently make better decisions in the kitchen and cook delicious meals with any ingredients, anywhere, at any time. Echoing Samin's own journey from culinary novice to award-winning chef, Salt, Fat Acid, Heat immediately bridges the gap between home and professional kitchens. With charming narrative, illustrated walkthroughs, and a lighthearted approach to kitchen science, Samin demystifies the four elements of good cooking for everyone. Refer to the canon of 100 essential recipes--and dozens of variations--to put the lessons into practice and make bright, balanced vinaigrettes, perfectly caramelized roast vegetables, tender braised meats, and light, flaky pastry doughs. Featuring 150 illustrations and infographics that reveal an atlas to the world of flavor by renowned illustrator Wendy MacNaughton, Salt, Fat, Acid, Heat will be your compass in the kitchen. Destined to be a classic, it just might be the last cookbook you'll ever need. With a foreword by Michael Pollan. Mastering Primary Languages introduces the primary languages curriculum and helps trainees and teachers learn how to plan and teach inspiring lessons that make language learning irresistible. Topics covered include:

- Current developments in languages
- Languages as an irresistible activity
- Languages as a practical activity
- Skills to develop in languages
- Promoting curiosity
- Assessing children in languages
- Practical issues

This guide includes examples of children's work, case studies, readings to reflect upon and reflective questions that all help to exemplify what is considered to be best and most innovative practice. The book draws on the experience of two leading professionals in primary languages, Paula Ambrossi and Darnelle Constant-Shepherd, to provide the essential guide to teaching languages

for all trainee and qualified primary teachers. In *Mastering the Niger*, David Lambert recalls Scotsman James MacQueen (1778–1870) and his publication of *A New Map of Africa* in 1841 to show that Atlantic slavery—as a practice of subjugation, a source of wealth, and a focus of political struggle—was entangled with the production, circulation, and reception of geographical knowledge. The British empire banned the slave trade in 1807 and abolished slavery itself in 1833, creating a need for a new British imperial economy. Without ever setting foot on the continent, MacQueen took on the task of solving the “Niger problem,” that is, to successfully map the course of the river and its tributaries, and thus breathe life into his scheme for the exploration, colonization, and commercial exploitation of West Africa. Lambert illustrates how MacQueen’s geographical research began, four decades before the publication of the *New Map*, when he was managing a sugar estate on the West Indian colony of Grenada. There MacQueen encountered slaves with firsthand knowledge of West Africa, whose accounts would form the basis of his geographical claims. Lambert examines the inspirations and foundations for MacQueen’s geographical theory as well as its reception, arguing that Atlantic slavery and ideas for alternatives to it helped produce geographical knowledge, while geographical discourse informed the struggle over slavery. **ALERT:** Before you purchase, check with your instructor or review your course syllabus to ensure that you select the correct ISBN. Several versions of Pearson’s MyLab & Mastering products exist for each title, including customized versions for individual schools, and registrations are not transferable. In addition, you may need a CourseID, provided by your instructor, to register for and use Pearson’s MyLab & Mastering products. Packages Access codes for Pearson’s MyLab & Mastering products may not be included when purchasing or renting from companies other than Pearson; check with the seller before completing your purchase. Used or rental books If you rent or purchase a used book with an access code, the access code may have been redeemed previously and you may have to purchase a new access code. Access codes Access codes that are purchased from sellers other than Pearson carry a higher risk of being either the wrong ISBN or a previously redeemed code. Check with the seller prior to purchase. -- Normal 0 false false false EN-US X-NONE X-NONE What's your map to human geography? Contemporary Human Geography is a modular springboard into essential human and cultural geography concepts, designed for the modern geography reader. This brief, innovative text explores contemporary human geography with a bold, visual style, with topics organized into self-contained, two-page spreads. Rubenstein's efficient writing presents information clearly without sacrificing high-quality content. The 4th Edition offers new MapMaster 2.0, which is inspired by GIS and leverages recent data from the US Census Bureau, UN, CIA, World Bank, PRB, NOAA, NASA, USGS, and more. It enables readers to analyze and critically think about data through the visualization of mapping. This can help individuals connect critical, global issues to their local geography, addressing key concepts. With thousands of maps to explore, and the ability to upload their own data, readers can fully engage with the content. Also available packaged with Mastering Geography or as an easy-to-use, standalone Pearson eText Mastering(tm) Geography is an online homework, tutorial, and assessment program designed to work with this text to engage students and improve results. Interactive, self-paced tutorials provide individualized coaching to help students stay on track. With a wide range of activities available, students can actively learn, understand, and retain even the most difficult concepts. Learn more. Pearson eText allows educators to easily share their own notes with students so they see the connection between their reading and what they learn in class--motivating them to keep reading, and keep learning. Portable access lets students study on the go, even offline. And, reading analytics offer insight into how students use the eText, helping educators tailor their instruction. Learn more about Pearson eText. If you would like to purchase both the physical text and Mastering Geography, search for: 0134747380 / 9780134747385

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recognize and respond to new market opportunities by integrating core skills and technology in the form of new products. In this easy-to-read and practical book, the authors masterfully elucidate this dynamic and forward-thinking strategy which enables companies to develop innovative products faster, more cheaply, and with less effort. Drawing on in-depth case studies and personal experience with successful companies such as Hewlett-Packard, EMC, Black & Decker, and Boeing, Meyer and Lehnerd show managers how to create extraordinary products and thereby set the standard for combined value and cost leadership in their products. They argue that when a company's products are robust—highly functional, elegant in their design, reasonably priced, and a pleasure to use—the corporation will be equally robust. More importantly, *The Power of Product Platforms* reveals the methodology and organizational approach for designing, developing, and revitalizing strong products that enable the firm to make the transition from one generation of technology to the next. The authors also explain how well-designed product platforms can generate streams of derivative products through a continuous systematic process of renewal. Meyer and Lehnerd apply this methodology to a broad range of industries; manufacturing in both consumer and industrial markets, software firms, and Internet information services providers. This clear prescription for transforming the bottom line by aggressively managing product development and innovation will become required reading for large and small corporations alike, including entrepreneurs, all of whom depend on the excellence of their new products for growth. The #1 New York Times bestseller. Over 4 million copies sold!

Tiny Changes, Remarkable Results No matter your goals, *Atomic Habits* offers a proven framework for improving—every day. James Clear, one of the world's leading experts on habit formation, reveals practical strategies that will teach you exactly how to form good habits, break bad ones, and master the tiny behaviors that lead to remarkable results. If you're having trouble changing your habits, the problem isn't you. The problem is your system. Bad habits repeat themselves again and again not because you don't want to change, but because you have the wrong system for change. You do not rise to the level of your goals. You fall to the level of your systems. Here, you'll get a proven system that can take you to new heights. Clear is known for his ability to distill complex topics into simple behaviors that can be easily applied to daily life and work. Here, he draws on the most proven ideas from biology, psychology, and neuroscience to create an easy-to-understand guide for making good habits inevitable and bad habits impossible. Along the way, readers will be inspired and entertained with true stories from Olympic gold medalists, award-winning artists, business leaders, life-saving physicians, and star comedians who have used the science of small habits to master their craft and vault to the top of their field. Learn how to: make time for new habits (even when life gets crazy); overcome a lack of motivation and willpower; design your environment to make success easier; get back on track when you fall off course; ...and much more. *Atomic Habits* will reshape the way you think about progress and success, and give you the tools and strategies you need to transform your habits--whether you are a team looking to win a championship, an organization hoping to redefine an industry, or simply an individual who wishes to quit smoking, lose weight, reduce stress, or achieve any other goal. *The Adult Years* is a compelling look at adulthood as an opportunity for continual revitalization, reorientation, and positive change. In this revised edition, Frederick Hudson updates and refines his vision, reflecting the extraordinary challenges we all face in today's fast-paced, ever-changing society. Whether you are eighteen or eighty-eight, this classic best-selling guide will inspire you to unlock the power of personal renewal. Praise for the First Edition "The most compelling book ever written on personal transition and transformation. If you are concerned about your own renewal and the renewal of our planet, you must read this book."--James M. Kouzes, coauthor of *The Leadership Challenge*, Second Edition (Berklee Guide). Improve the sound of your recordings. *Mastering* is the art of optimizing recorded sound, finding

the ideal volume levels and tonal quality, and insuring data integrity necessary to produce a professional-quality duplication and distribution-ready master. This book introduces the techniques and tools of audio mastering, suitable for commercial and home/project studio environments. Technical discussions address gear, studio setup, methodologies, goals, and other considerations for making tracks sound their best, individually and in relationship to other tracks. The accompanying recording has audio examples that support two detailed case studies where readers can follow a mastering engineer's manipulations step by step. Physicians who care for patients with life-threatening illnesses face daunting communication challenges. Patients and family members can react to difficult news with sadness, distress, anger, or denial. This book defines the specific communication tasks involved in talking with patients with life-threatening illnesses and their families. Topics include delivering bad news, transition to palliative care, discussing goals of advance-care planning and do-not-resuscitate orders, existential and spiritual issues, family conferences, medical futility, and other conflicts at the end of life. Drs Anthony Back, Robert Arnold, and James Tulsky bring together empirical research as well as their own experience to provide a roadmap through difficult conversations about life-threatening issues. The book offers both a theoretical framework and practical conversational tools that the practising physician and clinician can use to improve communication skills, increase satisfaction, and protect themselves from burnout. Covering the most common subject specialties and departmental liaison roles found in colleges and universities, this guide is for early- and mid-career librarians looking to move up in their chosen specialty as well as for established academic librarians interested in changing fields or for librarians taking on liaison roles in areas outside their expertise.

- Supplies invaluable career advice from experienced professionals on key subjects such as changing fields within librarianship, patterns of scholarly communication in different fields, tenure, and moving up in your chosen field
- Provides information far beyond the basics taught in courses on academic librarianship
- Offers valuable insights for beginning academic librarians as well as experienced librarians and career-changers
- Covers the most commonly found subject specialties in colleges and universities—literature, history, social and behavioral sciences, arts, pure and applied sciences, and business—as well as in academic special libraries for law, health science, music, and government information

In developing this model, Utterback examines industries over long periods of time to discover patterns in the way innovation is introduced, adopted, and then replaced by yet further innovation. Innovation is an undisputed catalyst for company growth, yet many managers across industries fail to create a climate that encourages and rewards innovation. *Managing Creativity and Innovation* explores the manager's role in sparking organizational creativity and offers insight into what managers and leaders must do to increase successful innovation. Contents include: Generating new ideas and recognizing opportunities Moving innovation to market Removing mental blocks to creativity Establishing a strategic direction for profitable product development Brainstorming and fostering creative conflict within groups Creating an innovation-friendly culture Plus, readers can access free interactive tools on the Harvard Business Essentials companion web site. Series Adviser: Ralph Katz Dr. Katz is professor of management at Northeastern University's College of Business and in the Management of Technology Group of M.I.T.'s Sloan School of Management. He has carried out extensive management research on technology-based innovation with emphasis in the management of technical professionals and project teams. Harvard Business Essentials The Reliable Source for Busy Managers The Harvard Business Essentials series is designed to provide comprehensive advice, personal coaching, background information, and guidance on the most relevant topics in business. Drawing on rich content from Harvard Business School Publishing and other sources, these concise guides are carefully crafted to provide a highly practical resource for readers with all levels of experience. To assure quality and

accuracy, each volume is closely reviewed by a specialized content adviser from a world class business school. Whether you are a new manager interested in expanding your skills or an experienced executive looking for a personal resource, these solution-oriented books offer reliable answers at your fingertips. A vibrant new learning program designed to engage students every step of the way with a modular approach and a dynamic digital experience. Mastering Sociology provides a friendly and accessible introduction to the discipline. "The book is meant to be used with Simulink 5 and subsequent revisions"-- p. xvii. We are taught in Scripture to read our Bible regularly--even called to meditate on it day and night (Joshua 1:8). However, becoming an effective Bible student is not for the faint of heart. It takes diligence and hard work to accurately handle the Word of Truth (2 Timothy 2:15). This workbook is designed to help you to do just that. Using principles he has used and taught for over forty years of pastoral ministry, Dr. Jim Cecy lays out the specific guidelines that have served to make him an effective international Bible teacher and will launch you into a lifetime of Mastering the Scriptures (Ecclesiastes 12:11). This self-study course (which can easily be used in group study) is specifically designed to: Help you personally grasp the depth of God's revealed Word. Equip you with step-by-step techniques for thorough and inductive Bible study. Guide you in developing a personal library with quality Bible study tools. Prepare your heart and mind even before you study (The Preparation Step). Teach you how to ask the right questions of a Bible text (The Observation Step). Instruct you in how to seek clear answers to those questions (The Interpretation Step). Coach you in how to apply your study to real life situations (The Application Step). Train you in how to organize, package and teach your study (The Presentation Step). Show you how to do your own survey of any book of the Bible. Provide for you the guidance you'll need to do a thorough Biblical character study. Teach you how to carefully interpret the parables of Jesus. Champion you as you adopt these timeless principles for effective Bible study. In the words of the apostle Paul: "Be diligent to present yourself approved to God as a workman who does not need to be ashamed, accurately handling the word of truth" (2 Timothy 2:15). NOTE: This loose-leaf, three-hole punched version of the textbook gives you the flexibility to take only what you need to class and add your own notes - all at an affordable price. For loose-leaf editions that include MyLab(tm) or Mastering(tm), several versions may exist for each title and registrations are not transferable. You may need a Course ID, provided by your instructor, to register for and use MyLab or Mastering products. Used books, rentals, and purchases made outside of Pearson If purchasing or renting from companies other than Pearson, the access codes for the Mastering platform may not be included, may be incorrect, or may be previously redeemed. Check with the seller before completing your purchase. For courses in human geography. This package includes Mastering Geography. Global issues, local impacts Trusted for its timeliness, readability, and structured learning path, the bestselling *The Cultural Landscape: An Introduction to Human Geography* explores the patterns and processes of Earth's human landscapes. Rubenstein weaves the themes of globalization and diversity and their relationship throughout the text, addressing these themes with a clear organization and presentation that engages students and appeals to instructors. The 13th Edition incorporates the latest data and applied examples of human geography, helps students connect global concepts and phenomena to their local geographies, and engages students in active debate around the most critical topics of human geography. Text links integrated into each chapter connect students to MapMaster 2.0 and interactive Data Visualization activities powered by Social Explorer, providing students with hands-on experience using data-driven geospatial technology and the techniques of geographers. Personalize learning with Mastering Geography By combining trusted author content with digital tools and a flexible platform, Mastering personalizes the learning experience and improves results for each student. Built for, and directly tied to the text, Mastering Geography enables students to get hands on with

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spreads. Together with the graphics, Rubenstein's efficient writing engages students, presenting information clearly without sacrificing the high-quality geography content essential to students and instructors. The Second Edition augments this visually stunning book with integration of rich new media, the support of the MasteringGeography(tm) platform, and robust instructor resource support. This revision also offers an updated cartography program, new pedagogical tools to help guide students, and the latest data and applications. Package contains: MasteringGeography(tm) with Pearson eText standalone access card Successful Management in the Digital Age examines key factors for success in today's business environment?finding markets, being vigilant for new trends and changes, exploiting opportunities, and overcoming obstacles. While acknowledging the benefits of technological advances in some areas, John Harte shows how artificial intelligence is limited and often imperfect. Becoming thoughtlessly dependent on it may replace the far more rewarding benefits of human ingenuity, creativity and innovation.For Harte, organizational complacency is one of the prime causes of business inertia. It often results from past successes that create an illusion of wisdom and invulnerability which blinds leaders to warning signs. De-industrialization is just one example of a movement that led to the present market stagnation.Harte reminds executives and entrepreneurs of the basic formula for success in any business?producing a product or service that people want, and providing it at the right time for the right price, in order to make a suitable profit. He warns us to resist temptations of the digital era, such as automation that results in over-production and market saturation, outsourcing that risks losing customers, and losing control of brands and markets by needless offshoring. Bob Katz explains audio concepts in a simple, holistic manner in this guide to producing a compact disc from scratch. With the advent of cheap computers many amateurs are interested in learning this skill but the book will also interest professionals for its many useful tips and hints.

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